

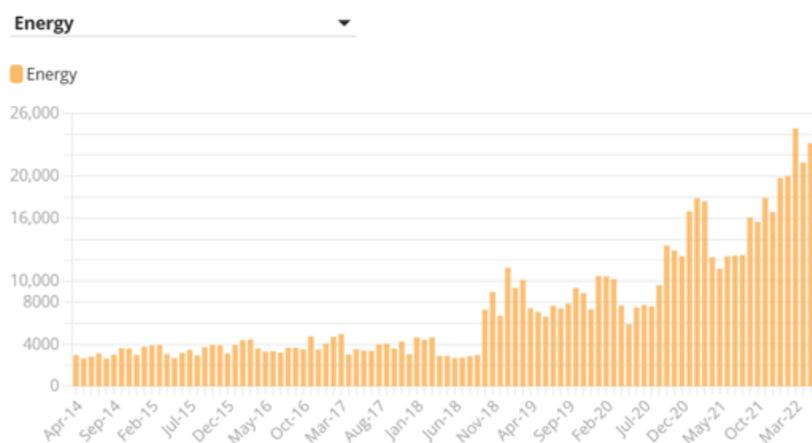
Case Study

This cost-of-living crisis is also a mental health crisis:
How TellJo can help break the link.

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The cost-of-living crisis is really biting in the UK. Inflation is currently at 10.4% with inflation for food items the highest for 45 years, with vegetables increasing by 18% in a year. As a result, the number of people struggling financially is also increasing: 40% of the UK population, 21.1 million people, are currently in need of financial or debt advice. Energy prices have increased 66.7% in the past year and electricity 129%. The graph below from Citizens Advice shows the increase in number of people seeking help for energy costs.

Trends of 5 key cost of living issues since 2014



statically pool together all the previous research in an area. This showed that those in debt are more than 3 times as likely to have a mental health problem with a huge 41.9% of those in debt also having a mental health problem. More than half of UK adults have reported feeling depressed, anxious or unable to cope in the current economic climate. It is often a vicious cycle: You become depressed at the state of your finances, and then when you are depressed it is hard to concentrate on paying the bills, you might lose income, so your money problems worsen.

There is help out there for both money and mental health, but it can be hard to access. If you are depressed or anxious, everything can feel overwhelming and terrifying. Even the idea of ringing up the council to talk about council tax arrears, or ringing to make an appointment with your GP, can feel too much. Avoidance is a key part of many mental health problems, and finances is no different. We've all had the experience of avoiding checking your bank balance at the end of the month: Imagine that times twenty. A real bugbear of mine is that services are largely set up as a separate: You go here for your mental health, you go here for your finances. Never the twain shall meet. This separation makes it very hard for people to access support. If you are very depressed, being told by a health professional to take a flyer about debt advice in another service might not do a lot. In fact, trials testing just this have been abandoned due to hardly anyone contacting for debt advice in this way. People fall through the gaps between services.

But mental health and poverty are so interlinked and overlapping as to essentially be the same problem. To help people with both, we need interventions which tackle them at the same time. To help those with mental health problems, we need support to be convenient, easily accessible, non-threatening and quick: The longer people have to wait the worse things will get and the more likely it is that they will disengage.

This is where TellJo comes in. Rather than having to navigate through tonnes of information and make lots of challenging phone calls and have difficult discussions where you might not be totally open about just how much you are struggling, you can do it all in a few minutes. Online, whenever and where you want. We will ask the right questions to determine vulnerability. Much easier, for someone who is highly stressed, depressed or anxious, than having to volunteer this information themselves. Many people who are depressed or anxious might not even know it, let alone be accessing help, but we screen for this. A gentle nudge to help, more convenient and less threatening than an angry red letter through the door (which someone who is depressed may well just throw away rather than open!). This seems to be working better than the traditional debt collection approach for our vulnerable customers: Three-quarters of their customers, who are in debt such as Council Tax or Rent Arrears, request to make a payment when they haven't previously. Kinder and more supportive for the customer, easier and more effective for the organisation.

Then, you are automatically signposted to support: mental health, debt advice, benefits support, and a friendly phone call if you choose it. All in one place, a one stop shop. No need to spend time researching what to do next and trying to make sense of conflicting information and advice. We will do it for you. Take the pressure off and prevent things getting worse. Stop the vicious cycle. A bit more hope and feeling a bit more in control of your finances can go a long way to helping your mental health. Our case studies really highlight this.

The cost-of-living crisis unfortunately looks like it will be around for a while. We at TellJo hope that we can play a small part in reducing the impact of it on mental health, and help people be as financially healthy as possible.